



Proposal Letter

Date: 2026/8/3 To: Shine Zuunii Guur LLC

Thank you very much for your interest in Blue Sky Hotel.

Blue Sky Hotel is business concept hotel with spacious and exquisitely designed guestrooms, complete with dining restaurants presenting delectable Western and Asian cuisines, perfect with specialized one and only service philosophy, and strategically located at the heart of Ulaanbaatar's bustling shopping, business district and Government, commanding spectacular views.

As per your specific requirements, we have outlined the following proposal for your consideration:

Room type and Availability	Bed number	Room Size M2	Rack rate USD		Discount rate	
			Single	Twin	Single	Twin
Deluxe King (45) Deluxe Twin (43)	1K 2Q	36m2-40m2	\$165	\$180	\$155	\$175
Triple (6)	3Q	44m2	\$240		\$210	
Executive King (11)	1K	44m2	\$180	\$195	\$175	\$195
Executive Corner King (14)	1K	46m2	\$200	\$215	\$185	\$205
Deluxe Suite (8)	1K	60m2	\$285		\$280	
Executive Suite (5)	1K	58m2	\$285		\$280	
Blue Sky Suite (4)	1K	79m2	\$325		\$310	
Presidential Room	2K	190m2	\$2500		\$2000	

Above room rates quoted are:

- All rates exclusive of 10% VAT, 5% Service Charge and 2% City Tax only.
- Extra Bed will be added 35 USD /exclusive of all taxes/.
- Room rates quoted in USD and will be converted into MNT accordance to daily exchange (selling) rate of Trade and Development Bank of Mongolia on the date of check out. □ Above price offer valid until 2026/10/31

Reservation:

The Customer shall reserve hotel rooms/suites only on the basis of e-mail at smc@hotelbluesky.mn (reservations may be made by phone call from the Customer but must be confirmed by an email sent at the above email address) containing the following information:

- Payment details (company or self-payment)
- Travel number,
- Number of guest,
- Last name and first name of the Guest,
- Number and category of reserved rooms,
- Date of check-in (time of arrival and flight detail in case of receiving hotel pick-up service),
- Date of check-out (date of departure and flight detail in case of receiving hotel drop-off service),
- Contact number, e-mail address
- You should mention that "Shine zuunii guur" education fair participant and you will get discount rate
- Guest should inform to the Hotel, If the guest has allergies or disability condition
- Extra request

BLACK-OUTS

During the Black-out period the above contract rates are invalid. From 10th of July till 13th of July, on DKR, DTR, EKR, ECK contracted rate plus 20 USD, on Suite room types of contracted rate 30 USD will be added. All the bookings for Black-out days are under basis of a guaranteed booking and fully paid in advance. All rooms need to be fully paid in advance by 01st of May, 2025.

Payment procedures:

- The Customer shall make a deposit of 50% of the payment upon on the reservation has been made and the remaining payment of 50% must be paid before guest check out.

Cancellation Policy:

- No additional fee will be charged but the deposit will not be refunded.

Complementary benefits:

- Inclusive of buffet breakfast for single occupancy and two buffet breakfasts for double occupancies at 2nd floor Seasons All day dining Grill house. (07:00 AM to 10:00 AM) □ 10% discount for 2 kinds of restaurant. /Seasons All day dining - Grill house and Le Seoul - Korean Restaurant/
- Free access to Swimming pool, Sauna, Jacuzzi and Gym.
- Free access to Wi-Fi

If early check-in is requested following charges will apply:

00:00 – 07:00 ~ 100%

07:00 – 10:00 ~ 50%

10:00 – 13:00 ~ 30% of the first night.

We look forward to welcoming you to Blue Sky Hotel & Tower in Ulaanbaatar, Mongolia.

Sincerely,

Enkhjin Munkhbayar

Sales & Marketing Manager

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Deluxe King Room – 40m2



Executive Corner King Room – 46m2



Deluxe Suite Room – 60m2



Blue Sky Suite Room- 79m2



Presidential Suite Room- 190m2



Blue Sky Hotel & Tower
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